With approximately 860 million Euro turnover in 2012 and over 3,100 employees, SAF-HOLLAND S.A. is one of the leading manufacturers and suppliers of high-quality systems and components for trailers and trucks as well as buses and recreational vehicles. The company, that was formed in 2006 through the merger of Otto Sauer Achsenfabrik GmbH in Germany and The HOLLAND Group in the USA, comprises three business units. The Trailer Systems business unit produces axle and suspension systems, landing gears and kingpins for manufacturers of trailers. The Powered Vehicle Systems area manufactures fifth wheels and suspension systems for the manufacturers of trucks and buses. In the Aftermarket business unit SAF-HOLLAND guarantees the timely supply of spare parts to the transport industry. SAF-HOLLAND sells products on five continents to original manufacturers ("OEMs") in the basic equipment market and in the aftermarket to original manufacturer service networks ("OEMS") of OEMs, as well as via a global sales and service network. Via this network SAF-HOLLAND distributes its products to end users and service centres. SAF-HOLLAND has thus established itself as one of the few suppliers in its industry that is positioned internationally with a comprehensive range of products and a broad service network.

**Industry**

Truck and trailer industry  
(Supplier for commercial vehicle industry)

**Application**

Serial number related spare parts catalogues  
- on CD, the Internet and on mobile devices (tablets, smartphones)  
- for customers, service organisations and via Intranet for own office employees in customer support  
The Internet catalogue is integrated in an Internet shop.  
Support of tablet and smartphone: Access to serial number related parts catalogues using QR code

**Technologies**

Spare parts catalogue software: PARTS-PUBLISHER of Docware with licence PARTS-PUBLISHER  
Tablet Catalogue  
PARTS-SHOP of Docware  
ERP: SAP  
QR code

**Case Study**

**Spare part catalogues on tablets and smartphones**

With PARTS-PUBLISHER, SAF-HOLLAND is able to prepare the parts catalogues with a high degree of automation. In this way, the Owen team is able to produce error-free catalogues within a short time. The Internet catalogue is integrated in an Internet shop. Support of tablet and smartphone: Access to serial number related parts catalogues using QR code.

**PARTS-PUBLISHER - Turbo for the spare parts service**

Since 2006 SAF-HOLLAND has been relying on PARTS-PUBLISHER from Docware when it comes to the management and preparation of spare parts information for customers, service organisations and for its own Service Team. The company

**Service - just in time**

You only earn money when the truck and trailer are out on the road. Waiting times due to necessary repairs and maintenance are costly. With a dense service network spread out all over the world SAF-HOLLAND supplies drivers and haulage companies with spare parts and technical know-how in a prompt and competent manner. Service partners of SAF-HOLLAND include all well-known truck and trailer manufacturers.
Many thanks to the Docware team for the good collaboration and the quick implementation of our project. The experience of the project team and the commitment, also for urgent requests and requests at short notice, contributed decisively to a result we are 100% satisfied with!

Jan Stein, Documentation Business Unit Aftermarket
SAF-HOLLAND GmbH

Conclusion

With its Internet spare parts portal SAF-HOLLAND offers its customers, service organisations and service employees a modern and professional service platform, that supports simple, quick and error-free spare parts identification and ordering at its best. Using state-of-the-art mobile technologies characterises SAF-HOLLAND as an innovation leader when it comes to providing complex information where it is required. A leader where vehicle technology is concerned, a trendsetter when it involves perfect service – SAF-HOLLAND represents all that with personal commitment and innovative software tools.

No extra effort for tablet or smartphone catalogues
The support of tablets and smartphones means no additional effort for SAF-HOLLAND during the compilation of the catalogues. It does not matter whether paper, CD or Internet catalogues are compiled and if these are viewed on traditional PCs or on modern tablets or smartphones. All catalogue data is stored media-independent in the PARTS-PUBLISHER database, i.e. irrespective of the publication medium to be produced. Catalogues are generated with just a few mouse clicks and automatically processed for the desired publication medium at the touch of a button. This means that all PARTS-PUBLISHER catalogue data currently available can be displayed on tablets or smartphones without further processing. Only the PARTS-PUBLISHER Tablet licence and a unique configuration of the templates for tablet or smartphone catalogues are required.

Tablet spare parts catalogue
SAF-HOLLAND

Spare parts catalogue for tablets and smartphones
A current challenge that SAF-HOLLAND as one of the first companies of the automotive industry has successfully met is the rapid proliferation of mobile devices. So that customers and service technicians are also able to access spare parts catalogues on tablets or smartphones, SAF-HOLLAND implemented the PARTS-PUBLISHER Tablet Catalogue in the middle of 2012. This is a PARTS-PUBLISHER version with an user interface adapted specially for touch screen control. It supports gesture commands and intuitive finger operation. By tapping and swiping linked parts lists and drawings, detailed information on parts list items and documents are displayed. Parts required can be ordered directly from the catalogue via the connected shop. PARTS-PUBLISHER Tablet Catalogue supports mobile devices with the operating systems iOS, Android and Windows 8. Therefore, the users of SAF-HOLLAND spare parts catalogues can access the necessary spare parts data using almost all current tablets and smartphones, be it an Apple iPad, Apple iPhone, ASUS Transformer Pad, Samsung Galaxy or Windows 8 Tablet.

Catalogue access using QR code
The spare parts catalogue specific to the respective vehicle can be accessed using a QR code. This is attached together with the type plate on the axles of SAF-HOLLAND. The QR code is related to the serial number. After the QR code is scanned using a tablet or smartphone the spare parts catalogue belonging to the respective serial number opens automatically. In case of older products without QR code or products with damaged or lost type plates, the catalogue system can also be accessed by tablet or smartphone. After login the catalogue user only needs to insert the serial number to see the corresponding information.

Ordering of selected parts
Tablet spare parts catalogue
SAF-HOLLAND

Automatic opening of the serial number related catalogue, part selection
Scan QR code
Open URL

Axle with type plate and QR code (based on serial number)
operates a spare parts catalogue system to provide serial number related catalogues on CD, the Intranet and Internet. The Internet catalogue is integrated in an Internet shop. The first shop operated was super- seded by the PARTS-SHOP of Docware in 2009. The electronic spare parts catalogue system that authorised users can access at any time and from any location is an optimal information and order platform when it comes to getting the necessary spare parts as quickly as possible. The data is displayed based on serial numbers. Every catalogue user only receives the information that is compatible with just his vehicle. This means no stumbling over terms or variants, but quick research and unerring selection of the required parts. The serial number display is based on a complex filter function of PARTS-PUBLISHER, with which - initiated by entering serial/production number - the relevant data is automatically selected and displayed in the catalogue.

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